

Cost of non-metrication in the USA

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This is a very complex question as it is really about a number of smaller questions that add up to the overall final costs of not using the metric system by itself. Because of this, I have answered this question using a Question and Answer technique with three questions and three answers.

Question:

How much does it cost the USA to be non-metric or to use dual measurements — metric and U.S. Customary?

Answer:

Despite the positive experiences of every country, every industry, and every business in the world that has already upgraded to the metric system, this question has not been well researched. To help us to develop our thoughts about the costs of non-metrication, I will include some similar questions before I answer them. As I don't think that any of these are inherently more important than any other, I have listed them in alphabetical order.

- ◇ How many businesses have lost orders or contracts because they could not do the job in metric?
- ◇ How many businesses have not even been approached for quotations or estimates because international businesses automatically assume that businesses in the USA cannot do metric work?
- ◇ How many have had to pay a premium for metric parts because they only bought enough for a specific job?
- ◇ How many have made costly mistakes in converting a metric job to old pre-metric measures?
- ◇ How many people have had to be terminated because they refused to work in metric? How much does it cost to find and employ their replacements?
- ◇ How much are we, in the USA, prepared to pay to be different to everywhere else in the world?
- ◇ How much does it cost to have someone buying one fastener when they need the other and having to make a second trip to the store to rectify the problem?
- ◇ How much does it cost to retrain school leavers in old measures when they have been taught the metric system at school?
- ◇ How much extra does it cost for duplicating products in both metric and U.S. Customary?
- ◇ How much extra does it cost for keeping both the metric and the U.S. Customary inventories separate?
- ◇ How much extra does it cost to have stores that have to carry both metric and U.S. Customary?
- ◇ How much extra production costs are involved with making products like fasteners in both metric and U.S. Customary?

As an example of cost savings and opportunities taken see:

<http://denver.bizjournals.com/denver/stories/2007/05/07/smallb1.html>

I collected these questions over several years. Some of these were sent to me personally as editor of the 'Metrication matters' newsletter, (<http://metricationmatters.com/newsletter>) and many others I collected from metric email lists especially the USMA email discussion list (See:

<http://lamar.colostate.edu/~hillger/listserv.htm>).

Question:

Has anyone done any research or written about the costs of not going metric?

Answer:

As far as I can find out, this is an extremely poorly researched question. I will answer this in three parts. I will refer you to articles by Jos. V. Collins (in 1915), Richard P. Phelps (in 1992), and some thoughts of my own (in 2007):

Sub-answer 1

Jos. V. Collins did some work on this question in 1915. He concluded in an article called, 'A metrical tragedy', that a 'Total annual loss of \$315 000 000' could be attributed per year to non-metrication in the USA at that time. (Note: if you allow for inflation between 1915 and now, then Collin's figure for annual losses becomes \$6 100 000 000 per year in 2005)

Notes: For these calculations I used the CIA Fact Book:

<http://www.cia.gov/cia/publications/factbook/geos/us.html#Econ> as the source for Gross Domestic Product, the inflation calculator at <http://www.bls.gov/> and I referred to the Jos. V. Collins article at:

<http://etext.lib.virginia.edu/etcbin/toccer-new2?id=Cat1Sci.sgm&images=images/modeng&data=/texts/english/modeng/parsed&tag=public&part=24&division=div2>

Sub-answer 2

This question could also be considered as, 'How much money is wasted in teaching old pre-metric measures in schools in the USA?'

In an article, 'The Case for U.S. Metric Conversion Now' (1992, December 9) Richard P. Phelps stated that:

'It (USA education system) teaches two systems of measurement in the schools and, the confusion from learning two systems aside, there is a cost to the time spent in teaching two systems. A full year of mathematics instruction is lost to the duplication of effort.'

You can view Richard P. Phelps' article after you register on the Education Weekly database at: <http://www.edweek.org/ew/articles/1992/12/09/14phelps.h12.html>

In 2004, according to the U.S. Department of Education, the Total Expenditures for Education in the USA for elementary and secondary education was \$511 200 000 000 (511.2 billion dollars) and this included all expenditures, federal, state, local, and other.

(See: http://www.census.gov/compendia/statab/education/all_levels_of_education/)

Assuming that arithmetic and mathematics classes compose about 1/5 of a school curriculum, then mathematics costs 102.24 billion dollars each year. And if Phelp's conclusion is correct, that 'A full year of mathematics instruction is lost to the duplication of effort', and (allowing for drop-outs) we assume that the average school life of a student is 12 years, then **each year** in the USA 8.52 billion dollars is wasted in teaching old pre-metric measures in schools.

Sub-answer 3

From my own experience metrication does not cost anything; it saves money.

After the initial, relatively small, expense for planning and training the rest of the metrication program is about counting the savings and the profits. Here are four items about costs that you might find useful.

- 1 My experience with metrication in the building industry in Australia suggests that a well-planned and well-executed metrication program will increase gross profit by between 10 % and 15 % leading to a net profit increase between 15 % and 20 %.
- 2 In General Motors when they began their metrication program (in the 1970s) they created a group to monitor the costs so that they could claim them back later from the government. Then, when they discovered how much metrication was saving General Motors, they quietly

disbanded the metric costs accounting group. Everett Baugh, the executive engineer in charge of the General Motors metrication program told the New York Times, *'To date, we cannot identify any increase in cost or delay in delivery because of metric dimensioning'*. (Reif, Rita, *'The Quiet Revolution: The United States Goes Metric'* New York Times, December 7, 1975.

- 3 The Confederation of British Industry was established in 1965 to act as a pressure group promoting the interests of the UK's larger businesses. When the Confederation of British Industry (CBI) surveyed its members about metrication in 1980 — after 15 years of British metrication — they found that

'... the extra cost of continuing to work in dual systems of measuring was around £5 000 million every year'.

For companies on which the survey was based, increased production costs were equal to 9% of the companies' gross profit and 14% of their net profit when compared to fully metric CBI companies.

To put this into perspective: in 1980 £5 000 million was roughly half the cost of the entire UK National Health Service; in today's currency, 5 000 M£ is equivalent to about 12 000 M£; and the net saving from 1980 to 2006 is about 110 000 M£ — plus compounding interest.

With reference to the USA, if you take the cost estimates from items 1 and 3 and make a bold, but not wild, assumption that it costs about 9 % of gross turnover to use dual measurements (metric and U.S. Customary) then based on a 2008 estimated Gross Domestic Product for the USA of 14.265 trillion dollars it costs the USA about \$1.28 trillion per year to use dual measures.

My estimate sounded so outrageous that I was moved to compare it with Jos. V Collins' and Richard P Phelp's estimates of costs to the USA economy. In 1915, Collins wrote 'Total annual loss of \$315 000 000' could be attributed per year to non-metrication in the USA. If you allow for inflation between 1915 and 2005, Collin's figure for annual losses becomes \$6 100 000 000 per year. If Richard P Phelp's estimate of 10 % wasted costs in education were applied to the whole economy, the loss would be about \$1.28 trillion per year. To paraphrase the USA Senator Everett McKinley Dirksen (1896/1969):

***'a trillion this year, and a trillion next year,
pretty soon adds up to real money'***

Remember, also, that metrication is a one-off expense, but not going metric is an on going expense that goes on year after year.

Question:

One of the arguments advanced against mandatory conversion is that it would be too costly for American industry. What's your response to that?

Answer:

Any discussion of metrication costs should begin with the observation that companies and industries that have made successful metrication transitions typically reduce their turnover and increase their gross profits by about 10 %, and increase their net profits by about 15 % and (in Australia) after 35 years of quietly enjoying these annual cost savings and increased profits they have forgotten all about any initial metrication costs.

Future of metrication in the USA

I suspect that an overwhelming majority of the world's people — including many, if not most, people in the USA — believe that in the future we will be predominately metric in the way we carry out our personal, commercial, and international dealings. Most don't doubt that this position will definitely be reached in (say) 100 years; many think that it will take 50 years; and there are others who hope that this can be achieved in 5 years. I think that all of these will be correct for some

people at some time; it will depend on how they choose to go about their metrication process. (See the article, '*Approaches to metrication*' from: <http://www.MetricationMatters.com/articles.html>)

In any case, and at whatever cost, I think that we can assume that metrication will eventually happen. As I see it, there is no doubt about whether or not metrication will happen – I regard that as a given – metrication is inevitable.

Don't ever doubt that metrication is inevitable. No individual, no group, no company, no industry, and no nation that has ever used metric measures for some time (and especially SI units) ever goes back to using old pre-metric measures – whatever the cost.

For further reading:

<http://ts.nist.gov/WeightsAndMeasures/Metric/5463.cfm>

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Metric system consultant, writer, and speaker, Pat Naughtin, has helped thousands of people and hundreds of companies upgrade to the modern metric system smoothly, quickly, and so economically that they now save thousands each year when buying, processing, or selling for their businesses. Pat provides services and resources for many different trades, crafts, and professions for commercial, industrial and government metrication leaders in Asia, Europe, and in the USA. Pat's clients include the Australian Government, Google, NASA, NIST, and the metric associations of Canada, the UK, and the USA.

Pat specialises in the modern metric system based on the International System of Units (SI), but he is mostly concerned with the processes that people use for themselves, their groups, their businesses, their industries, and their nations as they go about their inevitable metrication process. See

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